



Sales representative - WINPACCS (f/m/d)

Full-time / Part-time

 Wetzlar site

 Permanent contract

 As of now

Are you a communicative person and can inspire others?

Do you have a passion for selling software products and would like to use it to make a difference in development cooperation?

Then join our team as a Sales representative for our WINPACCS standard software!

Your key tasks

- Supporting prospective customers of our WINPACCS standard software and generating ongoing interest in our product through telephone calls, emails and distributing information materials
- Establishing contacts with organisations active in development cooperation at home and abroad
- Planning and implementing information events and giving presentations at trade fairs
- Developing marketing strategies and activities in strategic terms in close consultation with the management
- Calculating and preparing offers, as well as following-up outstanding offers

Your profile

- Graduate with initial work experience
- Confident and engaging manner combined with excellent communication and influencing skills
- High affinity for IT and experience in explaining complex systems
- Strong customer orientation and passion for sales
- Very good German and English skills, knowledge of French or Spanish desirable
- Knowledge of WINPACCS or experience in development cooperation is desirable
- Flexible independent and structured approach to work

We look forward to receiving your complete application documents, including your earliest possible starting date and salary expectations by email to: personal@mbi.de. We assure you that we will treat your application in confidence.

Contact

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**Top 2022
Company**



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We are a successful software and consulting company in Central Hessen. For 30 years we have been designing and developing sophisticated software solutions for our customers. Our industry solution WINPACCS is used in over 125 countries worldwide.

This is our offer

We offer you the opportunity to work in a motivated and committed team where ethical values play a vital role. You'll work in an international environment with the option of flexible working hours and a good work-(family) life balance.



Culture of respect



Professional development opportunities



Company sports



BusinessBike,
E-Auto-Leasing



Flexible models
of work



The latest workstation
equipment



Extensive
fringe benefits



Attractive
employee events



Home office
possible